

PT BANK CENTRAL ASIA TBK / IDX: BBCA

# Ketika Premium Menjadi Diskon.

BCA masih memiliki mesin CASA terbaik di kelasnya. Pasar kini meminta bukti bahwa tekanan margin hanyalah siklus - bukan retak permanen pada moat.

# BBCA

**Rp6.125**

Harga penutupan 15 Jul 2026

**Rp755,1 tn**

Kapitalisasi pasar

**Rp7.500**

Nilai wajar dasar

**Rp4.900-9.100**

Rentang skenario

**ACCUMULATE****RISIKO: MENENGAH / DATA CUT-OFF: 16 JULI 2026**

Harga pasar memakai penutupan terakhir lengkap 15 Juli; data intraday 16 Juli tidak dicampur.

## READ THIS FIRST

# Bank harus dinilai sebagai bank.

Arus kas bebas konvensional tidak dipakai sebagai jangkar valuasi. Deposito adalah bahan baku, kredit adalah aset produktif, dan modal adalah batas pertumbuhan.

## Kerangka valuasi

Primary: P/E 2027E. Cross-check: P/B atas book value 2027E dan kemampuan mempertahankan ROE. Target dibulatkan untuk menghindari presisi semu; weighted value digunakan sebagai lensa risiko, bukan target resmi perusahaan.

## HIERARCHY SUMBER

- Audited: Annual Report FY2025 dan laporan keuangan konsolidasian.
- Interim: presentasi dan laporan keuangan Q1 2026, unaudited.
- Korporasi: RUPST, dividen, buyback, susunan dewan, dan situs resmi.
- Regulator: OJK untuk industri; Bank Indonesia untuk BI-Rate, inflasi, dan JISDOR.
- Market: penutupan 15 Jul 2026; sumber sekunder hanya untuk konteks.

## DEFINISI INTI

- CASA: giro dan tabungan berbiaya rendah.
- NIM: pendapatan bunga bersih dibanding aset produktif rata-rata.
- CoC: biaya kredit; indikator kerugian kredit tahunan.
- LAR: kredit dalam perhatian, bermasalah, dan restrukturisasi tertentu.
- ROE bank-only memakai modal Tier 1; jangan disamakan dengan ROE ekuitas konsolidasi biasa.

## PETA MAJALAH

| HAL.  | BAGIAN                              | HAL.  | BAGIAN                    |
|-------|-------------------------------------|-------|---------------------------|
| 03-06 | Thesis & kualitas laba              | 17    | Valuasi                   |
| 07-11 | Ownership, board, portofolio        | 18-21 | Strategi, kompetisi, moat |
| 12-16 | Sensitivitas, funding, value engine | 22-24 | Risiko, KPI, keputusan    |
| 25-27 | Lampiran, asumsi, sumber            |       |                           |

## Batasan data

Laporan semester I 2026 belum tersedia pada cut-off. Kenaikan BI-Rate hingga 5,75% terjadi setelah Q1; dampaknya pada NIM, pertumbuhan kredit, deposito, dan biaya kredit belum terlihat penuh.

## INVESTMENT VERDICT

# Diskon sudah nyata. Bukti H1 masih ditunggu.

## ACCUMULATE

Verdict

## Rp7.500

Base fair value

## +22,4%

vs Rp6.125

## MENENGAH

Risk label

### Mengapa menarik

CASA 85,2%, CAR 27,0%, ROE 25,1%, dan 122 juta transaksi per hari menunjukkan franchise belum rusak. Pada harga cut-off, BBKA hanya 13,1x EPS FY2025 dan 2,68x book value audited.

### Mengapa belum tanpa syarat

Q1 NII stagnan, NIM turun 40 bps YoY, CoC naik ke 0,6%, dan kredit tumbuh 5,6% - di bawah industri. Kenaikan suku bunga pasca-Q1 dapat mengubah arah margin dan kualitas aset.

### TESIS INTI

- Moat utama adalah ekosistem transaksi yang menumbuhkan dana murah, bukan sekadar jumlah cabang.
- FY2025 berkualitas: laba induk Rp57,5 tn, NPL gross 1,7%, LAR 4,8%, CIR 30,7%, dan CAR 29,8%.
- Q1 2026 memperlihatkan trade-off: fee income +14,2% dan disiplin biaya menjaga PPOP, tetapi spread melemah.
- Derating 24,1% dari penutupan 2025 telah memangkas premium; pasar kini mendiskon risiko makro dan margin.

### Action framework

Akumulasi bertahap, bukan mengejar harga. Weighted fair value Rp7.200 memberi buffer sekitar 17,6%; base value Rp7.500 memberi 22,4%. Upgrade bila H1 menunjukkan NIM stabil, kredit menuju target 8%-10%, dan CoC kembali 0,4%-0,5%. Downgrade bila LAR/NPL naik, CASA melambat, atau ROE struktural turun di bawah 20%.

# Bukan bank yang menjual bunga saja.

Visual resmi BCA Annual Report 2025. Motif menggambarkan konektivitas ekosistem.

Sumber: BCA Annual Report 2025; company history; analyst interpretation. Foto/visual: arsip resmi BCA.

## PROFILE & BUSINESS MODEL

# Cara BCA menghasilkan uang

BCA menarik dana giro dan tabungan, menyalurkannya ke kredit dan surat berharga, lalu memperoleh spread. Fee transaksi, kartu, wealth, dan anak usaha mempertebal laba.

- 1955** Berdiri sebagai bank komersial
- 1998** Restrukturisasi krisis; BPPN masuk
- 2000** IPO di Bursa Efek Indonesia
- 2010s** Skala mobile dan transaction banking
- 2025-26** Hendra memimpin; buyback & dividen lebih aktif

## MONEY MACHINE

- 1** Transaksi menarik saldo CASA
- 2** CASA menekan biaya dana
- 3** Spread + fee menjadi PPOP
- 4** Provision dan pajak menjadi laba
- 5** Laba menambah modal, dividen, buyback

## Implikasi investor

Kualitas laba bergantung pada ketahanan dana murah, disiplin underwriting, dan kontrol biaya. Pertumbuhan kredit tanpa CASA bukan flywheel yang sama.



AUDITED FINANCIALS

# Lima tahun membangun kualitas. Satu tahun mulai melambat.

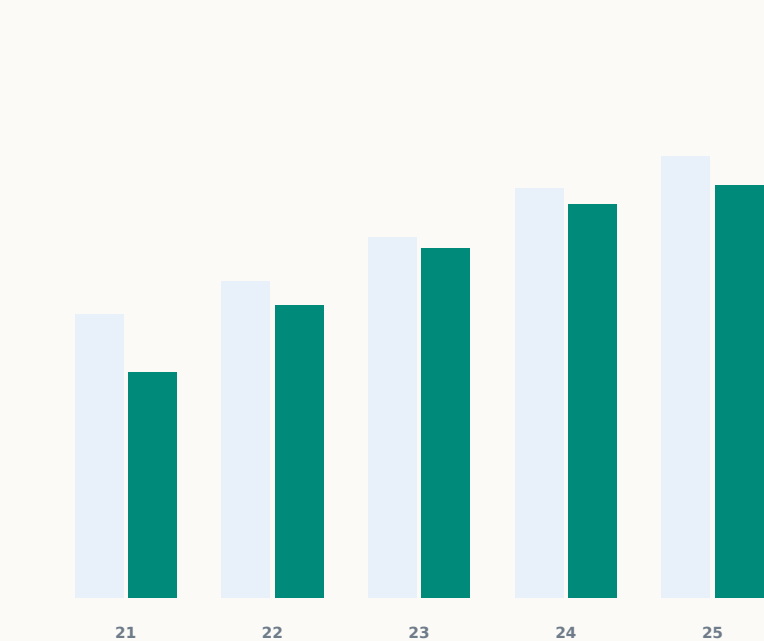
FY2025 tetap kuat, tetapi pertumbuhan laba +4.9% dan ROE 23.3% menuniukkan normalisasi setelah fase

|                   |                  |                  |                   |
|-------------------|------------------|------------------|-------------------|
| <b>Rp112,0 tn</b> | <b>Rp57,5 tn</b> | <b>Rp77,5 tn</b> | <b>Rp281,7 tn</b> |
| Operating income  | Laba induk       | CFO dilaporkan   | Ekuitas           |
| +5,1%             | +4,9%            | +44,0%           | +7,2%             |

2021-2025 / RP TRILIUN

LOANS

LABA INDUK



QUALITY SCORECARD

|              |                                        |
|--------------|----------------------------------------|
| <b>23,3%</b> | <b>ROE FY2025</b><br>turun 130 bps YoY |
| <b>5,7%</b>  | <b>NIM</b><br>turun 10 bps YoY         |
| <b>30,7%</b> | <b>CIR</b><br>membaik 60 bps           |
| <b>1,7%</b>  | <b>NPL gross</b><br>membaik 10 bps     |
| <b>4,8%</b>  | <b>LAR</b><br>membaik 50 bps           |

|                     |                     |                  |                     |
|---------------------|---------------------|------------------|---------------------|
| <b>Rp1.586,8 tn</b> | <b>Rp1.305,1 tn</b> | <b>Rp87,5 tn</b> | <b>Rp1.249,0 tn</b> |
| ASET                | LIABILITAS          | KAS & SETARA     | DPK                 |

Pembacaan analisis

CFO Rp77,5 tn naik karena perubahan deposito dan aset bank; ini bukan free cash flow yang dapat langsung dibagikan. Kualitas laba lebih tepat dibaca dari spread, fee, provision, modal, dan asset quality. Positifnya: laba induk hampir tanpa NCI, biaya terkendali, dan LAR terus turun.

INTERIM SNAPSHOT

# Fee menyelamatkan kuartal ketika spread berhenti tumbuh.

PPOP naik 4,8% dan laba naik 3,8%, walau NII datar. Ini memperlihatkan manfaat ekosistem transaksi - sekaligus memberi peringatan tentang NIM.

| METRIK           | Q1 2025   | Q1 2026   | YOY    | QOQ   |
|------------------|-----------|-----------|--------|-------|
| Operating income | Rp26,9 tn | Rp27,8 tn | +3,3%  | -2,3% |
| NII              | Rp21,1 tn | Rp21,1 tn | 0,0%   | -2,3% |
| Fee & commission | Rp4,8 tn  | Rp5,5 tn  | +14,2% | -3,6% |
| PPOP             | Rp18,4 tn | Rp19,3 tn | +4,8%  | +6,6% |
| Laba bersih      | Rp14,1 tn | Rp14,7 tn | +3,8%  | +3,8% |
| CFO dilaporkan   | Rp35,2 tn | Rp47,9 tn | +36,2% | n.m.  |

RATIO BRIDGE / BANK-ONLY

|                                                       |                                                       |                                                         |                                                         |
|-------------------------------------------------------|-------------------------------------------------------|---------------------------------------------------------|---------------------------------------------------------|
| <div>5,4%</div> <div>NIM</div> <div>-40 bps YoY</div> | <div>0,6%</div> <div>CoC</div> <div>+10 bps YoY</div> | <div>27,3%</div> <div>CIR</div> <div>-120 bps YoY</div> | <div>25,1%</div> <div>ROE</div> <div>-110 bps YoY</div> |
|-------------------------------------------------------|-------------------------------------------------------|---------------------------------------------------------|---------------------------------------------------------|

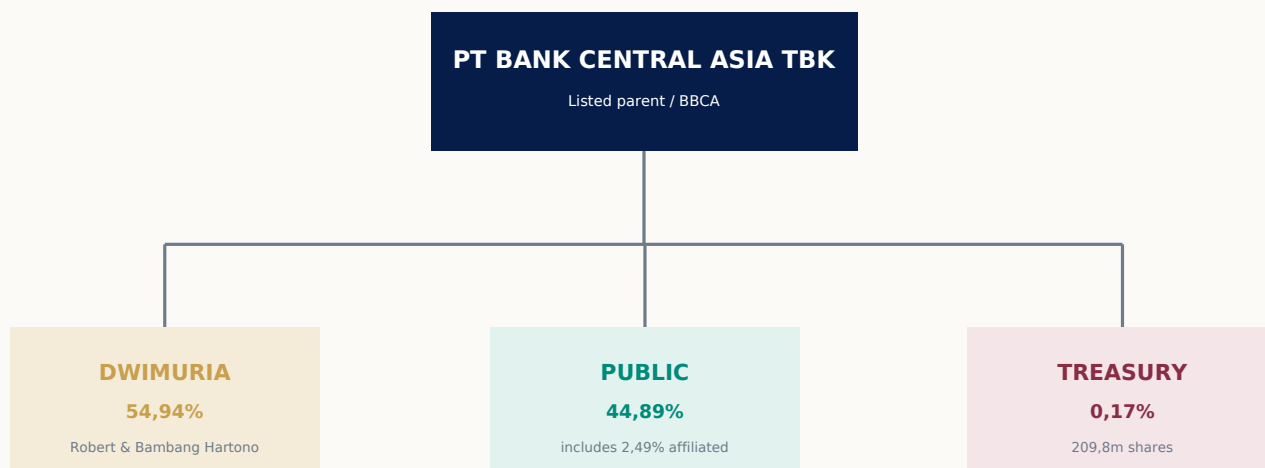
|                                                                                                                                                                                   |                                                                                                                                                                                          |
|-----------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|
| <div>Yang membaik</div> <div>Aset Rp1.641 tn (+7,0% YoY), DPK Rp1.292 tn (+8,3%), CASA +11,2%, fee +14,2%, dan biaya operasi hanya +0,1%. Ekuitas Rp259 tn masih +5,2% YoY.</div> | <div>Yang perlu dibuktikan</div> <div>Kredit Rp994 tn hanya +5,6% YoY; consumer -2,0%; NIM turun; CoC naik ke 0,6%; NPL dan LAR memburuk QoQ. Dampak kenaikan BI-Rate belum masuk.</div> |
|-----------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|

|                                                                                                                                                                                                                            |
|----------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|
| <div>Periode penentu</div> <div>H1/H2 harus menunjukkan apakah surplus likuiditas Rp524 tn dapat diubah menjadi kredit berkualitas tanpa mengorbankan spread. Tanggal publikasi H1 pada cut-off: perlu diverifikasi.</div> |
|----------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|

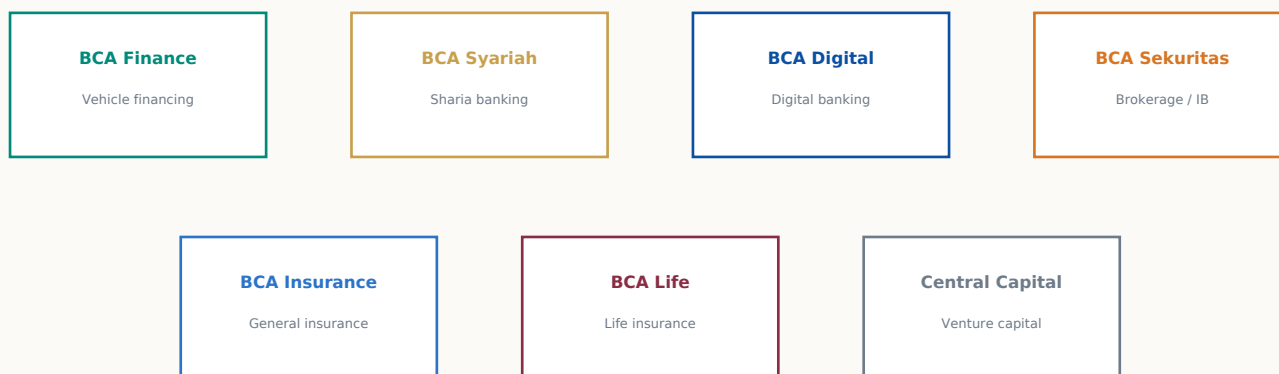
## STRUCTURE MATTERS

# Kontrol terkonsentrasi. Ekosistem operasional terdiversifikasi.

Dwimuria mengendalikan 54,94%. Publik memegang 44,89%; 2,49% dari komposisi publik terafiliasi dengan pengendali.



## SUBSIDIARY CONSTELLATION



## Accounting lens

Laba pemilik induk FY2025 Rp57,537 tn hampir sama dengan laba konsolidasi Rp57,563 tn. NCI hanya Rp26 miliar; risiko NCI tidak material saat ini.

## Governance watch

Kontrol keluarga memberi horizon panjang, tetapi juga menuntut pengawasan transaksi terafiliasi, remunerasi yang ditentukan pemegang saham mayoritas, dan perlindungan minoritas.

## BOARD OVERSIGHT

# Kontinuitas kuat. Independensi harus bekerja nyata.


**Jahja Setiaatmadja**

Presiden Komisaris


**Tonny Kusnadi**

Komisaris


**Raden Pardede**

Komisaris Independen


**Sumantri Slamet**

Komisaris Independen

**CONTINUITY**

Jahja membawa memori institusional dan pengalaman panjang sebagai CEO.

**CONTROLLER LINK**

Tonny lama di dewan; independensi substantif tidak dapat diasumsikan.

**MACRO LENS**

Raden memberi perspektif kebijakan, risiko negara, dan siklus kredit.

**TECH & AUDIT**

Latar matematika/komputer; memimpin Audit Committee pada FY2025.

**Governance conclusion**

Dua dari empat komisaris independen memenuhi 50% komposisi. Struktur komite, audit PwC, whistleblowing, dan CAR kuat adalah positif. Namun dominasi pengendali dan hubungan keluarga di direksi membuat independent challenge tetap menjadi area uji.

**Pertanyaan untuk dewan**

Berapa ROE minimum untuk buyback? Bagaimana dewan menguji pricing kredit di bawah target pertumbuhan? Apa batas risiko siber/fraud? Bagaimana minoritas menilai remunerasi dan transaksi afiliasi?



## MANAGEMENT CAPABILITY

# Regenerasi selesai. Sekarang ukur eksekusinya.

**Hendra Lembong**

Presiden Direktur

**Armand W. Hartono**

Wakil Presiden Direktur

**John Kosasih**

Wakil Presiden Direktur

**Lianawaty**

Compliance

## TEAM LENS: TRANSACTION BANKING + RISK + TECHNOLOGY + CONTINUITY

## MANAGEMENT SCORECARD / NEXT 12 MONTHS

| KPI         | STARTING POINT | PASS                            | FAIL                           |
|-------------|----------------|---------------------------------|--------------------------------|
| Loan growth | 5,6% YoY Q1    | 8%-10% with quality             | <6% or forced pricing          |
| CoC         | 0,6% Q1        | 0,4%-0,5%                       | >0,7% with LAR rising          |
| ROE         | 25,1% Q1       | >=21,5%                         | <20% structural                |
| CASA        | 85,2%          | Stable / rising                 | <83% with deposit repricing    |
| Buyback     | Up to Rp5 tn   | Value-accretive disclosure      | Opaque execution / poor hurdle |
| Technology  | 122m trx/day   | Availability + fraud controlled | Material outage / incident     |

### Organizational risk

Scale reduces key-person risk, but succession, technology integration, and controller influence remain central. David Formula became IT Director at the 2026 AGM.

Sumber: BCA AGM 2026; AR2025 management profiles; BCA 1Q26. Photos: official BCA AR2025; not all current directors pictured.

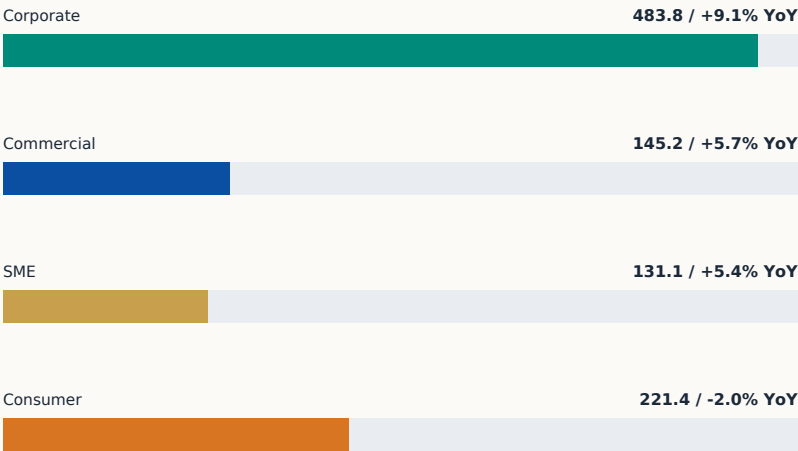
LOAN BOOK & SUBSIDIARIES

# Diversifikasi segmen. Konsentrasi tetap ada di siklus domestik.

Corporate adalah mesin volume; consumer dan SME memperluas spread. Seluruhnya tetap bergantung pada



SEGMENT ATLAS / RP TN



TOP SECTOR EXPOSURE

| SECTOR            | RP TN | MIX   |
|-------------------|-------|-------|
| Manufacturing     | 213,7 | 21,5% |
| Trading           | 195,1 | 19,6% |
| Household         | 160,2 | 16,1% |
| Business services | 143,8 | 14,5% |
| Transportation    | 76,0  | 7,6%  |
| Construction      | 44,2  | 4,4%  |
| Agriculture       | 42,7  | 4,3%  |

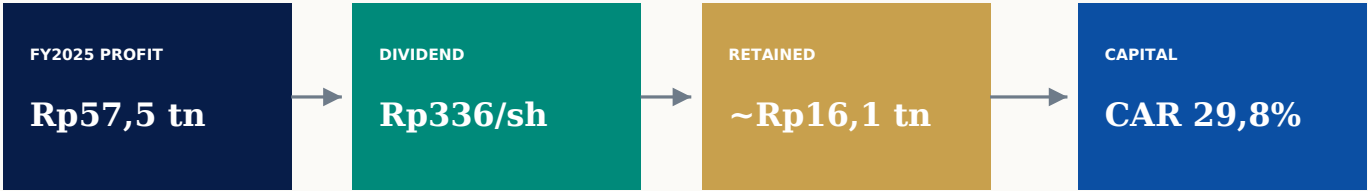
ECONOMIC EXPOSURE



DIVIDENDS & BUYBACK

# Modal berlebih mulai dikembalikan. Hurdle rate harus tetap tinggi.

BCA tidak kekurangan modal; tantangannya adalah memilih antara pertumbuhan, dividen, dan buyback tanpa menurunkan ketahanan neraca.



## 72% payout

Dividen FY2025 sekitar Rp41,4 tn: interim Rp55 + final Rp281 per saham.

## Rp5 tn ceiling

Program buyback 2026 disetujui untuk 12 bulan sejak RUPST; realisasi kumulatif terbaru belum terverifikasi.

TRANSACTION ANATOMY

| ACTION          | SIZE / TIMING            | VALUE LOGIC                        | WATCH                     |
|-----------------|--------------------------|------------------------------------|---------------------------|
| FY2025 dividend | Rp336/sh; 72% payout     | Yield 5,49% at cut-off             | Backward-looking yield    |
| 2026 interim #1 | Rp20/sh; paid 26 Jun     | Quarterly cash return              | Two more conditional      |
| 2025 buybacks   | Rp3,3 tn / 399m shares   | ROE support below peak price       | Programs crossed Jan 2026 |
| 2026 buyback    | Up to Rp5 tn / 12 months | Accretive if below intrinsic value | Execution disclosure      |

### Rational roadmap

Prioritize organic growth with risk-adjusted return above cost of equity; distribute excess capital; buy back shares below intrinsic value; preserve CAR buffer.

### Dangerous roadmap

Use premium capital to chase volume, overpay acquisitions, or execute buyback without clear disclosure while asset quality is turning.

Sumber: BCA AGMS 2026; BCA AR2025; interim dividend release 5 Jun 2026; buyback disclosure 28 Jan 2026. Analyst calculations.

## WHAT MOVES EARNINGS

# Margin lebih material daripada headline pertumbuhan.

BCA memiliki surplus likuiditas. Karena itu, perubahan yield aset dan biaya dana dapat menggerakkan laba

## 25 bps NIM

Setara kira-kira Rp3,0 tn laba setelah pajak pada basis aset produktif 2026E - estimasi sensitivitas analisis, bukan guidance.

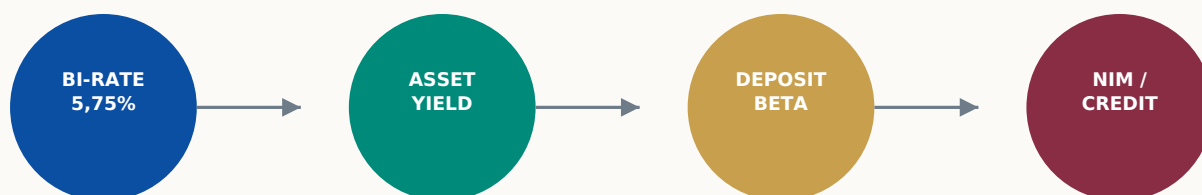
## 10 bps CoC

Sekitar Rp0,8 tn laba setelah pajak pada kredit ~Rp1.000 tn; efek aktual tergantung mix dan recoveries.

## DIRECTION MATRIX

| DRIVER      | DOWN CASE                   | BASE     | UP CASE                    | MATERIALITY   |
|-------------|-----------------------------|----------|----------------------------|---------------|
| NIM         | 4,9%                        | 5,2%     | 5,5%                       | Very high     |
| Loan growth | 4%                          | 7%       | 10%                        | Medium-high   |
| CoC         | 0,75%                       | 0,55%    | 0,40%                      | High          |
| CASA ratio  | <83%                        | 84%-85%  | >85%                       | High / lagged |
| CIR         | 33%                         | 31%-32%  | <31%                       | Medium        |
| BI-Rate     | Deposit repricing dominates | Balanced | Asset yield reprices first | High          |

## RATE TRANSMISSION



## Most material

Jika CASA tetap stabil, kenaikan suku bunga dapat membantu yield aset. Jika deposito reprices lebih cepat atau loan demand melemah, NIM dan ROE tetap tertekan.

## FX channel

Rupiah Rp18.064/US\$ memperketat kondisi finansial dan sentimen asing. Dampak langsung neraca BCA terbatas; dampak tidak langsung melalui pelanggan dan premi risiko lebih penting.

## THE REAL BALANCE-SHEET ADVANTAGE

# Tidak ada refinancing cliff. Ada kewajiban menjaga kepercayaan.

Untuk bank, “utang” utama adalah dana nasabah. Daya tahan funding lebih penting daripada jadwal obligasi

## Rp1.292 tn

THIRD-PARTY FUNDS / MAR 2026 / +8,3% YOY

## Rp1.089 tn

CASA / +11,2% YOY

## FUNDING STACK

Current accounts 452

Savings 637

Time deposits 203

### 74,1%

**LDR**

Capacity to grow loans

### 305,7%

**LCR**

Short-term liquidity

### 159,9%

**NSFR**

Stable long-term funding

### 27,0%

**CAR**

Capital buffer

## BALANCE-SHEET READ

- Secondary reserves and marketable securities Rp524 tn, naik 13,3% YoY: liquidity buffer besar, tetapi juga menekan asset deployment.
- Loans hanya Rp994 tn dan LDR 74,1%: BCA memiliki kapasitas, bukan kewajiban, untuk mengejar pertumbuhan.
- CAR 27,0% jauh di atas industri 25,09%; modal bukan bottleneck jangka dekat.
- Risiko funding adalah repricing dan perilaku deposan, bukan maturity wall obligasi.

#### Liquidity verdict

KUAT

Tidak ada kebutuhan refinancing material yang terlihat. Buffer menurunkan tail risk, tetapi surplus cash hanya bernilai bila dialokasikan pada return yang menarik.

#### Dividend constraint

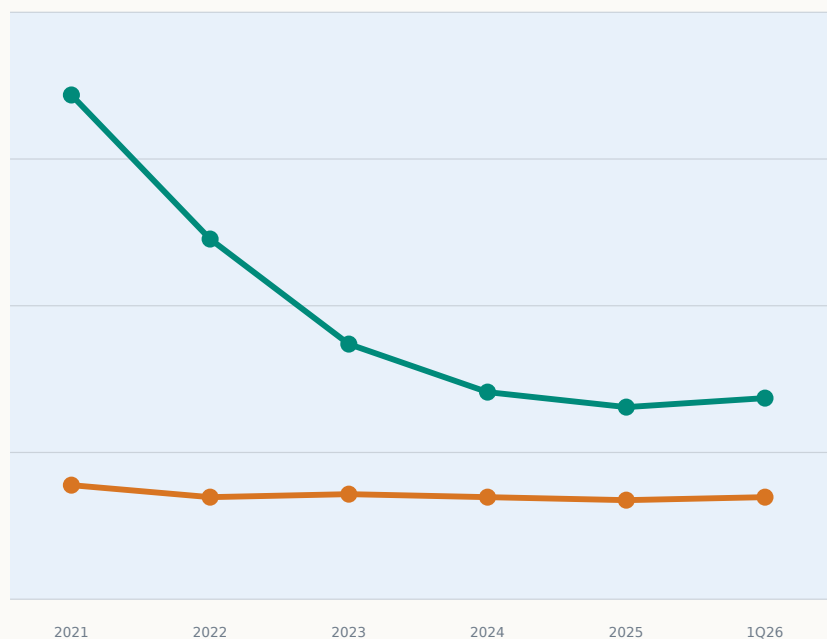
Pembayaran dividen dan buyback tetap tunduk pada kondisi keuangan, persetujuan organ perusahaan, serta ketentuan modal dan likuiditas. “Excess capital” bukan kas bebas tanpa batas.

## OPERATIONAL DURABILITY

# LAR turun bertahun-tahun. Q1 memberi sinyal kecil untuk berhenti nyaman.

Kualitas aset masih unggul, tetapi NPL dan LAR naik secara QoQ. Investor perlu membedakan normalisasi dari awal siklus kredit baru.

LAR NPL GROSS



## Q1 2026 SNAPSHOT

**Rp49,2 tn**

LAR amount  
+5,3% QoQ

**Rp17,8 tn**

NPL amount  
+8,2% QoQ

**174,6%**

NPL coverage  
-9,2 pts QoQ

**69,7%**

LAR coverage  
-1,9 pts QoQ

## UNDERWRITING READ

| SIGNAL           | INTERPRETATION                     | NEXT TEST                    |
|------------------|------------------------------------|------------------------------|
| NPL/LAR down YoY | Legacy cleanup remains intact      | Vintage by segment           |
| Both up QoQ      | Could be seasonality or inflection | Two-quarter trend            |
| Consumer -2,0%   | Prudent, but weak demand / auto    | Bookings and runoff          |
| Corporate +9,1%  | Growth engine with concentration   | Pricing and top exposures    |
| CoC 0,6%         | Above 2026 target 0,4%-0,5%        | Recoveries and new formation |

## KPI operasional wajib

NPL formation, LAR migration, coverage, sector concentration, mortgage booking/runoff, auto-booking, corporate utilization, dan write-off/recovery. Jangan hanya memantau rasio headline.



# Transaksi adalah bahan bakar. CASA adalah mesinnya.

Flywheel BCA bekerja ketika semakin banyak aktivitas nasabah menciptakan saldo murah, data, dan cross-sell - lalu laba memperkuat teknologi dan kepercayaan.



## FAILURE MODE

Dana murah pindah ke deposito; loan growth dibeli dengan pricing; fraud/outage merusak kepercayaan; excess capital mengejar akuisisi atau kredit ber-return rendah.

## SIMPLE INVESTOR TEST

CASA stabil + fee tumbuh + CoC terjaga + ROE > cost of equity.

## WHERE VALUE IS CREATED

# Tidak semua pertumbuhan kredit layak diberi multiple yang sama.

Premium datang dari durabilitas saldo, recurring fee, kualitas underwriting, dan kemampuan cross-sell - bukan volume mentah.

## TRANSACTION BANKING

|              |                                        |
|--------------|----------------------------------------|
| VALUE ENGINE | Saldo CASA + fee                       |
| CATALYST     | myBCA usage, merchant, cash management |
| RISK         | Outage / fraud / fee caps              |

## CORPORATE

|              |                                  |
|--------------|----------------------------------|
| VALUE ENGINE | Large balances + ecosystem       |
| CATALYST     | Investment loans and utilization |
| RISK         | Concentration / pricing          |

## COMMERCIAL & SME

|              |                                |
|--------------|--------------------------------|
| VALUE ENGINE | Yield + relationship           |
| CATALYST     | Customer base and cross-sell   |
| RISK         | Cycle / collateral / attrition |

## CONSUMER

|              |                                  |
|--------------|----------------------------------|
| VALUE ENGINE | Mortgage + payroll annuity       |
| CATALYST     | Bookings recover; runoff slows   |
| RISK         | Auto weakness / household stress |

## TREASURY

|              |                           |
|--------------|---------------------------|
| VALUE ENGINE | Deploy surplus liquidity  |
| CATALYST     | Higher asset yield        |
| RISK         | Duration / mark-to-market |

## SUBSIDIARIES

|              |                             |
|--------------|-----------------------------|
| VALUE ENGINE | Adjacency + fee optionality |
| CATALYST     | Finance, digital, insurance |
| RISK         | Scale and execution         |

## Premium / discount map

Premium: transaction banking, CASA durability, low loss content, execution consistency. Discount: opaque buyback realization, margin compression, macro-sensitive concentration, technology incident, dan growth yang tertinggal industri.

# Murah versus sejarah. Belum gratis versus risiko.

# Rp7.500

BASE FAIR VALUE / +22,4% VS Rp6.125

BEAR Rp4.900

WEIGHTED Rp7.200

BULL Rp9.100

VERDICT: ACCUMULATE / RISK: MEDIUM

## SCENARIO TABLE / 12-MONTH LENS

| CASE | 2027E EPS | ROE   | P/E   | P/B  | FAIR VALUE | VS PRICE |
|------|-----------|-------|-------|------|------------|----------|
| Bear | Rp450     | 18%   | 11,0x | 2,0x | Rp4.900    | -20,0%   |
| Base | Rp520     | 21,5% | 14,5x | 2,9x | Rp7.500    | +22,4%   |
| Bull | Rp568     | 23,5% | 16,0x | 3,4x | Rp9.100    | +48,6%   |

## CURRENT VALUATION

13,1x

P/E FY2025

Rp6.125 / EPS Rp467

2,68x

P/B FY2025

Rp6.125 / BVPS Rp2.288

5,49%

Dividend yield

FY2025 DPS Rp336

-24,1%

Derating

vs 2025 close Rp8.075

## Multiple rationale

Base 14,5x P/E dan 2,9x P/B berada jauh di bawah premium historis, mencerminkan risiko makro, NIM, dan pertumbuhan. Bull tidak kembali ke 4,5x-4,8x P/B lama; bear mengasumsikan ROE mendekati 18%.

## Margin of safety

Upside base 22,4% dan weighted 17,6% cukup untuk akumulasi bertahap, tetapi belum besar untuk rekomendasi agresif sebelum H1. Bear downside 20% tetap material.

## ROADMAP &amp; HURDLE RATE

# Tumbuh cukup cepat. Jangan membeli pertumbuhan mahal.

Strategi yang masuk akal adalah mengubah surplus likuiditas menjadi kredit berkualitas sambil mempertahankan CASA, teknologi, dan return atas modal.



## 2026 COMPANY TARGETS

|                                                                   |                                                         |                                                          |                                                          |                                                             |
|-------------------------------------------------------------------|---------------------------------------------------------|----------------------------------------------------------|----------------------------------------------------------|-------------------------------------------------------------|
| <b>Loan growth</b><br><b>8%-10%</b><br><small>Q1 5,6% YoY</small> | <b>CIR</b><br><b>31%-33%</b><br><small>Q1 27,3%</small> | <b>CoC</b><br><b>0,4%-0,5%</b><br><small>Q1 0,6%</small> | <b>ROA</b><br><b>3,5%-3,7%</b><br><small>Q1 4,1%</small> | <b>ROE</b><br><b>21,5%-23,5%</b><br><small>Q1 25,1%</small> |
|-------------------------------------------------------------------|---------------------------------------------------------|----------------------------------------------------------|----------------------------------------------------------|-------------------------------------------------------------|

## Roadmap rasional

Prioritize risk-adjusted spread; deepen cash management; grow investment loans with ecosystem deposits; modernize technology; return surplus capital when organic ROE falls below buyback return.

## Roadmap berbahaya

Force 8%-10% growth at thin pricing; relax consumer underwriting; let time deposits replace CASA; acquire adjacency businesses at premium; use buyback as price support rather than capital discipline.

## INVESTOR HURDLE RATE

SUSTAINABLE ROE > 20% / COC <= 0,6% / CASA >= 83%

Jika tiga syarat ini gagal secara bersamaan selama beberapa kuartal, premium multiple tidak lagi layak.

RELATIVE POSITIONING

# BCA unggul di funding. Pesaing unggul di kecepatan volume.

Kompetisi bank besar bukan perlombaan satu metrik. Model bisnis, risk appetite, pemilik, dan siklus kredit menentukan multiple yang pantas.

HIGHER RETURN / FUNDING QUALITY



HIGHER GROWTH APPETITE

BENCHMARK / MAR 2026

| METRIC      | BBKA        | BMRI  | INDUSTRY      |
|-------------|-------------|-------|---------------|
| Loan growth | 5,6%        | n.d.  | 9,49%         |
| CASA ratio  | 85,2%       | 70,2% | n.d.          |
| ROE         | 25,1%       | 20,4% | n.d.          |
| NPL gross   | 1,8%        | 1,02% | 2,14%         |
| CAR         | 27,0%       | 20,0% | 25,09%        |
| NIM / ROA   | 5,4% / 4,1% | n.d.  | 4,38% / 2,47% |

PEER LENS

| PEER | MODEL / EDGE                              | RELATIVE WEAKNESS                        |
|------|-------------------------------------------|------------------------------------------|
| BBKA | Transaction ecosystem; CASA; capital      | Slower loan growth; premium history      |
| BMRI | Corporate ecosystem; scale; asset quality | Lower CASA and capital buffer            |
| BBRI | Micro ecosystem; growth and distribution  | Higher credit-cycle sensitivity          |
| BBNI | Corporate / wholesale; valuation          | Lower return profile; catch-up execution |
| BRIS | Sharia growth and ecosystem               | Younger track record; different model    |

Relative conclusion

BBKA deserves a quality premium, but the premium must be earned by ROE and NIM. At cut-off, its multiple discount has narrowed the valuation disadvantage materially.

ANALYST SCORE / 1 TO 5

# Keunggulan BBKA paling jelas pada funding, return, dan digital trust.

Skor adalah interpretasi analis, bukan rating resmi. Valuasi dinilai pada harga cut-off; data fundamental memakai periode terbaru yang tersedia.

| CRITERIA      | BBKA | BMRI | BBRI | BBNI | BRIS |
|---------------|------|------|------|------|------|
| Funding       | 5    | 4    | 4    | 3    | 3    |
| Return        | 5    | 4    | 3    | 3    | 4    |
| Asset quality | 4    | 5    | 3    | 4    | 4    |
| Capital       | 5    | 3    | 4    | 3    | 4    |
| Digital       | 5    | 4    | 4    | 3    | 4    |
| Growth        | 3    | 4    | 5    | 4    | 5    |
| Governance    | 4    | 3    | 3    | 3    | 3    |
| Valuation     | 4    | 4    | 4    | 5    | 3    |
| TOTAL / 40    | 35   | 31   | 30   | 28   | 30   |

HOW TO READ

- 5 = relative leader in this set.
- 3 = competitive / neutral.
- 1 = clear relative disadvantage.
- Growth rewards current momentum, not size.
- Valuation rewards margin of safety at cut-off.
- Governance includes ownership, transparency, and checks.

Analyst read

BBKA leads the composite score, but growth is its weakest line. Current valuation lifts its score from the historical norm. A return to premium pricing without renewed growth would reduce the valuation score.

Transparency note

Scores synthesize reported metrics and qualitative evidence; they are not statistically standardized. Peer definitions and consolidation scope vary, so the heatmap is directional rather than a mechanical ranking.

## COMPETITIVE ADVANTAGE

# Moat BCA adalah kebiasaan yang menjadi saldo.

Nasabah bertransaksi, menyimpan saldo, mengajak counterparty masuk, lalu memakai lebih banyak produk. Pola ini menurunkan biaya dana dan biaya akuisisi.

### CASA / COST ADVANTAGE

Kuat

Rp1.089 tn CASA; 85,2% funding ratio.

### NETWORK / ECOSYSTEM

Kuat

44m accounts; 122m transactions/day.

### TRUST / BRAND

Kuat

Durable transaction behavior and liquidity.

### DATA / CROSS-SELL

Menengah-kuat

Digital usage supports targeting and service.

### SWITCHING COST

Menengah

Operational habit is sticky; legal switching cost is low.

### TECHNOLOGY

Menengah

Scale is a barrier, but outages/fraud can erode it quickly.

## MOAT VERDICT: KUAT

Durability: high, provided service reliability, security, CASA behavior, and underwriting discipline remain intact.

### EROSION TEST

CASA <83%, fee growth stalls, material cyber/fraud incident, customer migration, or sustained ROE <20%.



WHAT CAN BREAK THE THESIS

Risiko terbesar: dana murah tidak lagi menjadi margin murah.

Pasar melihat CASA yang tinggi. Investor harus memastikan deposit beta, asset yield, dan kualitas kredit tetap bekerja dalam arah yang sama.

HIGH IMPACT



EARLY-WARNING DASHBOARD

| RISK       | EARLY WARNING                 | MITIGATION              |
|------------|-------------------------------|-------------------------|
| NIM / beta | CASA stable, NIM still falls  | Pricing + asset mix     |
| Credit     | LAR/NPL up 2 quarters         | Coverage / underwriting |
| Cyber      | Outage, fraud losses, churn   | Resilience + controls   |
| Macro / FX | Rupiah, rates, sovereign risk | Capital + liquidity     |
| Growth     | Loan <6%; securities rise     | Selective pipeline      |
| Governance | Opaque buyback / affiliates   | Board disclosure        |

Risk not fully priced

CASA ratio can look strong while deposit beta rises and asset yield lags. If NIM remains below 5,2% even after rate hikes, the market may conclude that excess liquidity and competition have

Macro overlay

BI-Rate 5,75%, JISDOR Rp18.064/US\$, and sovereign-policy uncertainty raise the cost of equity. S&P retained BBB/stable on 13 Jul 2026, but highlighted fiscal strains; the rating is a buffer, not immunity.

CATALYSTS & FALSIFIERS

# Dua kuartal untuk menguji margin. Dua belas bulan untuk menguji moat.

Dashboard berfokus pada bukti yang mengubah nilai wajar, bukan jumlah berita korporasi.

BEAR

EPS 2027E Rp450

NIM <5%; CoC >0,7%; loan growth <5%; ROE ~18%

BASE

EPS 2027E Rp520

NIM ~5,2%; CoC 0,55%; loans +7%; ROE 21,5%

BULL

EPS 2027E Rp568

NIM 5,5%; CoC 0,4%; loans +10%; ROE 23,5%

MONITORING CALENDAR

| WINDOW  | KPI / CATALYST          | PROVE                          | RED FLAG                   |
|---------|-------------------------|--------------------------------|----------------------------|
| H1 2026 | NIM, CoC, loan growth   | Margin stabilizes; pipeline up | NIM <5%; CoC >0,7%         |
| Q3 2026 | CASA, LAR migration     | CASA >=84%; LAR flat/down      | Deposit repricing + LAR up |
| FY2026  | Targets, capital return | ROE >=21,5%; disclosure        | Miss growth + weak ROE     |
| H1 2027 | 2027 run-rate           | EPS toward Rp520+              | EPS stuck below Rp470      |

NINE MANDATORY KPIS

NIM

CoC

Loan growth

CASA ratio

LAR / NPL

Coverage

Fee growth

ROE / CAR

Buyback realization

Thesis triggers

Upgrade: H1/H2 mengonfirmasi NIM >=5,2%, CoC <=0,5%, kredit reaccelerates, dan buyback transparan. Downgrade: ROE menuju <20%, CASA <83%, atau insiden teknologi/credit loss material.

# ACCUMULATE

Premium franchise telah menjadi lebih murah. Margin of safety ada, tetapi belum cukup untuk mengabaikan bukti semester I.

## Rp7.500

BASE FAIR VALUE / PRICE Rp6.125 / UPSIDE +22,4%

**BEAR Rp4.900**

**BULL Rp9.100**

**WEIGHTED VALUE Rp7.200 / RISK: MEDIUM**

### THE FINAL THESIS

BCA tetap menjadi bank berkualitas tinggi: funding murah, ekosistem transaksi, modal berlebih, asset quality baik, dan laba yang nyaris seluruhnya attributable. Harga 13,1x EPS FY2025 dan 2,68x BVPS audited sudah menghapus banyak premium. Namun Q1 menunjukkan NIM turun, CoC naik, dan kredit tertinggal industri; kenaikan BI-Rate setelah Q1 membuat H1/H2 menjadi ujian utama.

#### Bukti untuk bull case

Loan growth 8%-10%; NIM 5,5%; CoC 0,4%; CASA >85%; ROE 23,5%; buyback value-accretive; no material tech/credit shock.

#### Alasan bear case

NIM <5%; deposit beta rises; loan growth <5%; CoC >0,7%; ROE ~18%; rupiah/macro risk keeps cost of equity high.

### DECISION GUIDE

- Pemegang saham: tambah bertahap hanya jika nyaman dengan volatilitas makro dan mau memantau H1/H2.
- Calon investor: entry berjenjang lebih rasional daripada satu harga; bear value tetap Rp4.900.
- Cocok: investor kualitas jangka panjang yang menerima risiko pasar Indonesia.
- Tidak cocok: pencari momentum pendek atau yield pasti; dividen 2026 tetap kondisional.

## OWNERSHIP / MANAGEMENT / CAPITAL RETURN

# Who controls the bank - and how capital comes back.

## OWNERSHIP / 31 MAR 2026

| HOLDER                        | SHARES          | STAKE   |
|-------------------------------|-----------------|---------|
| PT Dwimuria Investama Andalan | 67.729.950.000  | 54,94%  |
| Public                        | 55.335.275.100  | 44,89%  |
| Treasury stock                | 209.824.900     | 0,17%   |
| Total issued                  | 123.275.050.000 | 100,00% |

## BOARD AFTER AGMS 2026

| BOARD OF COMMISSIONERS         | BOARD OF DIRECTORS                              |
|--------------------------------|-------------------------------------------------|
| Jahja Setiaatmadja - President | Hendra Lembong - President                      |
| Tonny Kusnadi - Commissioner   | Armand W. Hartono / John Kosasih - Deputy       |
| Raden Pardede - Independent    | Subur Tan / Lianawaty Suwono / Santoso          |
| Sumantri Slamet - Independent  | Vera Lim / Haryanto Budiman / Frengky Kusuma    |
|                                | A. Widodo / Hendra Tanumihardja / David Formula |

## CAPITAL RETURN REGISTER

| ITEM                       | AMOUNT                  | TIMING / STATUS                 |
|----------------------------|-------------------------|---------------------------------|
| FY2025 total dividend      | Rp336/share; ~Rp41,4 tn | 72% payout; final paid Apr 2026 |
| 2026 interim #1            | Rp20/share; ~Rp2,47 tn  | Paid 26 Jun 2026                |
| FY2025 buyback programs    | Rp3,3 tn / 399m shares  | Across 2025-Jan 2026            |
| 2026 buyback authorization | Up to Rp5 tn            | 12 Mar 2026-11 Mar 2027         |

### Control note

Dwimuria is owned by Robert Budi Hartono and Bambang Hartono. BCA states 2,49% of the public block is held by parties affiliated with Dwimuria.

## ASSUMPTIONS &amp; UNRESOLVED EVIDENCE

# Apa yang diasumsikan. Apa yang belum dapat diverifikasi.

## ANALYST ASSUMPTIONS

- Harga Rp6.125 adalah penutupan 15 Jul 2026; saham 123,27505 miliar.
- Kapitalisasi Rp755,1 tn memakai saham diterbitkan, termasuk treasury.
- Valuasi memakai EPS dan BVPS 2027E; no stock split or material dilution.
- Bear/base/bull EPS: Rp450/Rp520/Rp568; P/E: 11,0x/14,5x/16,0x.
- BVPS skenario: Rp2.450/Rp2.600/Rp2.700; P/B: 2,0x/2,9x/3,4x.
- Probability weights: 25% / 55% / 20%; weighted value dibulatkan Rp7.200.
- No material acquisition; dividends and buybacks continue within capital limits.
- FY2025 audited book value is used for current P/B; Q1 equity reflects dividend timing.

## FACTS NOT YET VERIFIED

- H1 2026 results and exact publication date at cut-off.
- Cumulative 2026 buyback realization after the March authorization.
- Full post-Q1 impact of BI-Rate hikes on NIM and deposit beta.
- Current foreign ownership and YTD foreign flow from an official single source.
- Detailed 2026 profit contribution by each subsidiary.
- Loan-vintage migration and new NPL formation by segment.
- Actual 2027 management guidance; all 2027 figures here are analyst estimates.
- Any material event after market close on 16 Jul 2026.

## KEY DEFINITIONS

| TERM              | DEFINITION                                                              |
|-------------------|-------------------------------------------------------------------------|
| PPOP              | Pre-provision operating profit: laba operasi sebelum provisi kredit.    |
| Risk-adjusted NIM | NIM dikurangi CoC; proxy sederhana spread setelah risiko.               |
| LAR               | Special mention + NPL + performing restructured loans.                  |
| CASA              | Current and savings accounts; funding berbiaya rendah.                  |
| CFO / FCF         | CFO reported is shown; conventional FCF is not used for bank valuation. |
| P/B / ROE         | Book multiple must be read with sustainable ROE and cost of equity.     |

## Evidence status

High confidence: audited/interim financials, ownership, dividend, board. Medium confidence: 2027 scenarios and macro transmission. Underwriting status: initiation / accumulate watchlist.

# Primary evidence first.

Seluruh sumber diakses 16 Juli 2026 kecuali tanggal dokumen disebutkan.

## S1 BCA Annual Report 2025, audited

<https://www.bca.co.id/-/media/Feature/Report/File/S8/Laporan-Tahunan/2026/20260212-BCA-AR-2025-EN.pdf>

## S8 OJK Banking Sector Update March 2026

[https://iru.ojk.go.id/iru/Website/ArticleList/View/1006\\_Banking\\_Sector\\_Update\\_March\\_2026](https://iru.ojk.go.id/iru/Website/ArticleList/View/1006_Banking_Sector_Update_March_2026)

## S2 BCA FY2025 Company Presentation, 27 Jan 2026

<https://www.bca.co.id/-/media/Feature/Report/File/Berita-Investor/2026/20260127-fy25-presentasi-perusahaan.pdf>

## S9 Bank Indonesia indicators and JISDOR

<https://www.bi.go.id/en/statistik/indikator/default.aspx>

## S3 BCA 1Q26 Company Presentation, 23 Apr 2026

<https://www.bca.co.id/-/media/Feature/Report/File/Berita-Investor/2026/20260423-1q26-presentasi-perusahaan.pdf>

## S10 Bank Mandiri Investor Relations snapshot, Mar 2026

<https://www.bankmandiri.co.id/en/web/ir>

## S4 BCA Q1 2026 Consolidated FS, unaudited

[https://www.bca.co.id/-/media/Feature/Report/File/S8/Laporan-Triwulan/2026/20260423-laporan-keuangan-konsolidasi-pt-bca-tb-https://www.bi.go.id/iru/Website/ArticleList/View/1006\\_Banking\\_Sector\\_Update\\_March\\_2026](https://www.bca.co.id/-/media/Feature/Report/File/S8/Laporan-Triwulan/2026/20260423-laporan-keuangan-konsolidasi-pt-bca-tb-https://www.bi.go.id/iru/Website/ArticleList/View/1006_Banking_Sector_Update_March_2026)

## S11 BNI Investor Relations

<https://www.bni.co.id/en/web/ir>

## S5 BCA AGMS 2026 results, 12 Mar 2026

<https://www.bca.co.id/id/tentang-bca/media-riset/pressroom/siaran-pers/2026/03/13/02/08/hasil-rapat-umum-pemegang-saham-bca-2026>

## S12 BRI Q1 2026 financial statements

[https://www.bri.co.id/web/guest/api/files/7/path=%2Fsites%2Fdefault%2Ffiles%2Fdocuments%2FLaporan+Keuangan+Q1+2026\\_Eng](https://www.bri.co.id/web/guest/api/files/7/path=%2Fsites%2Fdefault%2Ffiles%2Fdocuments%2FLaporan+Keuangan+Q1+2026_Eng)

## S6 BCA 2026 interim dividend #1, 5 Jun 2026

<https://www.bca.co.id/id/tentang-bca/media-riset/pressroom/siaran-pers/2026/06/10/23/bagikan-dividen-interim-3-kali-termin-2026>

## S13 BBKA historical close, 15 Jul 2026

<https://www.bbka.co.id/en/financials/stock-price-as-historical-data>

## S7 BCA buyback up to Rp5tn, 28 Jan 2026

<https://www.bca.co.id/en/tentang-bca/media-riset/pressroom/siaran-pers/2026/01/28/09/38/bca-umumkan-rencana-pembelian-kembali-saham-bernilai-hingga-5-triliun-rupiah>

## S14 Reuters: S&P affirms Indonesia BBB/stable, 13 Jul 2026

<https://www.reuters.com/markets/asia/spraintains-indonesia-rating-says-strains-could-be-temporary-2026-07-13/>

### DISCLAIMER INVESTASI

Dokumen ini adalah riset independen berbasis informasi publik dan estimasi analis, bukan penawaran, ajakan, atau rekomendasi personal untuk membeli atau menjual efek. Harga, estimasi, skenario, dan verdict dapat berubah. Investor wajib melakukan verifikasi sendiri, menilai tujuan, toleransi risiko, likuiditas, pajak, serta berkonsultasi dengan penasihat berizin bila diperlukan. Tidak ada hasil investasi yang dijamin.

## BBKA / KETIKA PREMIUM MENJADI DISKON

Evidence confidence: HIGH on reported financials / MEDIUM on 2027 scenarios and macro transmission.